



WOULD YOU LIKE TO DOUBLE YOUR BUSINESS WITHOUT WORKING TWICE AS HARD?

- WHO:** TOM HOPKINS INTERNATIONAL SENIOR TRAINER
- WHAT:** WORKSHOP TO TRIPLE SALES & BUILD BUSINESS IN 2012
- WHERE:** BUSINESS & PROFESSIONAL WOMEN- PORT ORCHARD
MEETS AT: THE LIGHTHOUSE, 429 BAY STREET
PORT ORCHARD, WA. 98366
- WHEN:** 5:30 PM WEDNESDAY FEBRUARY 8TH 2012
- HOW:** LEARN HOW TO IMPROVE IN THE FOLLOWING:
- *GOAL SETTING - MENTAL VS WRITTEN / SPECIFIC & ACHIEVABLE*
 - *ATTITUDE-KEYS TO ESTABLISHING "LIKE & TRUST"*
 - *PROSPECTING & INTIAL CONTACT*
 - *HOW TO GIVE AND RECEIVE BETTER REFERRALS*
 - *PRESENTATION SKILLS AND OVERCOMING OBJECTIONS*
 - *THE CLOSE & FOLLOW UP*
 - *OVERCOMING THE FEAR OF REJECTION*
 - *SALES LEADERSHIP*

PLUS MANY MORE IDEAS TO EXPLODE YOUR BUSINESS IN 2012!

Tom Hopkins is America's leading authority on the development of sales skills and personal effectiveness and has been training people for over 25 years. Tom speaks to hundreds of thousands of people each year, and has written over a dozen books including the huge bestseller "How to Master the Art of Selling".

Davin Hope is a leading authority on executive performance enhancement and corporate business strategy, personal achievement, sales & communication mastery, leadership and much more. He has toured with renowned success coaches Anthony Robbins, Brian Tracy and Tom Hopkins and